## **CITY OF SALEM, VIRGINIA**



ANNUAL BUDGET FISCAL YEAR 2012-2013

## CITY OF SALEM, VIRGINIA BUDGET

**FOR FISCAL YEAR** 2012 - 2013

### **COUNCIL MEMBERS**

Byron R. Foley – Mayor John C. Givens – Vice-Mayor Jane W. Johnson William D. Jones Lisa D. Garst

Kevin S. Boggess – City Manager

James E. Taliaferro – Assistant City Manager

Frank P. Turk – Director of Finance

## CITY OF SALEM, VIRGINIA

## TABLE OF CONTENTS PROPOSED BUDGET FOR FISCAL YEAR 2012 - 2013

City Manager's Letter - Section I

General Fund - Section II

Community Service Agencies - Section III

Enterprise Fund - Section IV

Personnel - Section V

Capital Outlay - Section VI

Council of the City of Salem P. O. Box 869 Salem, Virginia 24153-0869

### Dear Council Members:

In accordance with the provisions of Section 8.3 of the Charter of the City of Salem, I present for your consideration the budget for the fiscal year beginning July 1, 2012. Jay Taliaferro, Frank Turk, Tammy Todd, Mary Ann Penny and the Finance Department staff contributed to the development of this budget.

This session of the General Assembly included significant changes to the Virginia Retirement System and we have incorporated those changes into this budget and continued our tradition of fully funding Salem's annual required contribution to the retirement account.

The total of the City-wide budget for 2012-2013, is \$150,203,666. The General Fund (\$92,901,316, including schools) is projected to increase 2.7% over the prior year primarily due to the increase in the meals tax. The increased meals tax revenue will be used to pay the debt service on the construction of the new South Salem Elementary School. This year 48.3% of the General Fund budget will go to the School Division.

### Budget notables:

• A 2% increase to the meals tax went into effect in February 2012, for school capital projects.

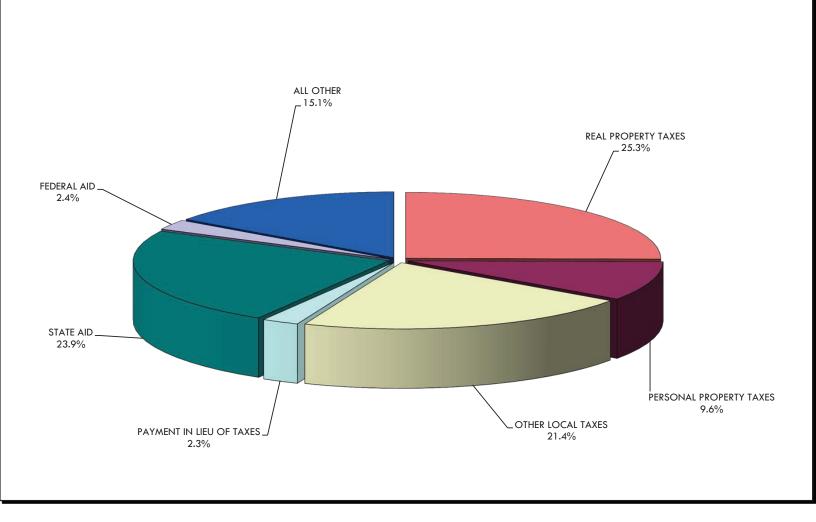
- The budget includes a small amount of revenue growth in real estate, personal property, and machinery & tools taxes.
- Water and Sewer rates will increase on January 1, 2013, as approved in the four year rate plan adopted by Council and there will be a power cost adjustment increase for electric power.
- The VRS required shift of the employee share of the retirement plan contribution is included in the budget with the corresponding 5% pay increase along with an additional 1% to pay for the additional tax burden on the employees.
- No capital is included in the General Fund budget.

I would like to recommend that Council consider designating time for several work sessions in May to review the proposed budget document.

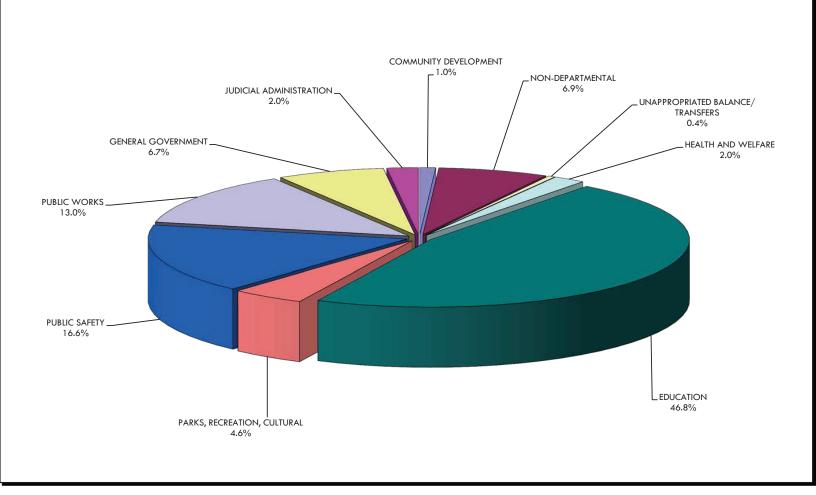
Respectfully submitted,

Kevin S. Boggess City Manager

## **GENERAL FUND**



| REVENUES                           | 2010-2011<br>ACTUAL | 2011-2012<br>BUDGET | 2011-2012<br>TO DATE | 2012-2013<br>BUDGET | INCREASE/<br>(DECREASE) |
|------------------------------------|---------------------|---------------------|----------------------|---------------------|-------------------------|
| BEGINNING BALANCE                  | \$ -                | \$ 1,035,667        | \$ 585,667           | \$ 428,500          | \$ (607,167)            |
| REAL PROPERTY TAXES                | 22,964,521          | 23,385,000          | 23,461,423           | 23,436,558          | 51,558                  |
| PUBLIC SERVICE CORPORATION         | 448,630             | 445,000             | 442,264              | 440,000             | (5,000)                 |
| PERSONAL PROPERTY TAXES            | 8,351,077           | 8,684,500           | 643,472              | 8,906,207           | 221,707                 |
| MACHINERY AND TOOLS TAXES          | 2,602,922           | 2,690,000           | (216)                | 2,890,000           | 200,000                 |
| PENALTIES AND INTEREST             | 263,646             | 235,000             | 186,503              | 255,000             | 20,000                  |
| OTHER LOCAL TAXES                  | 17,866,210          | 18,106,000          | 12,659,145           | 19,910,000          | 1,804,000               |
| PERMITS AND LICENSES               | 218,094             | 240,500             | 162,991              | 239,000             | (1,500)                 |
| FINES AND FORFEITURES              | 164,161             | 167,000             | 103,554              | 164,000             | (3,000)                 |
| REVENUE FROM USE OF MONEY          | 169,439             | 186,500             | 145,083              | 182,000             | (4,500)                 |
| REVENUE FROM USE OF PROPERTY       | 504,319             | 404,925             | 325,511              | 430,600             | 25,675                  |
| COURT COSTS                        | 156,527             | 115,100             | 114,720              | 153,100             | 38,000                  |
| PUBLIC WORKS CHARGES               | 3,415,547           | 3,567,500           | 2,636,823            | 3,573,300           | 5,800                   |
| PARKS AND RECREATION CHARGES       | 53,735              | 247,150             | 111,011              | 162,000             | (85,150)                |
| LIBRARY CHARGES                    | 44,040              | 41,000              | 31,722               | 41,000              | -                       |
| PLANNING AND COMMUNITY DEVELOPMENT |                     |                     |                      |                     |                         |
| CHARGES                            | 29,329              | 25,000              | 16,600               | 25,000              | -                       |
| CHARGES FOR OTHER PROTECTION       | 743,748             | 722,500             | 488,904              | 748,100             | 25,600                  |
| MISCELLANEOUS                      | 282,410             | 60,750              | 63,899               | 20,500              | (40,250)                |
| PAYMENT IN LIEU OF TAXES           | 1,520,936           | 1,520,000           | 1,523,803            | 2,170,000           | 650,000                 |
| NON-CATEGORICAL AID - STATE        | 213,223             | 156,365             | 117,382              | 180,365             | 24,000                  |
| SHARED COSTS - STATE               | 1,821,087           | 1,822,927           | 1,226,420            | 1,789,227           | (33,700)                |
| CATEGORICAL AID - STATE            | 5,061,002           | 4,054,775           | 3,210,729            | 3,861,701           | (193,074)               |
| STATE AID - EDUCATION              | 16,897,444          | 17,768,676          | 12,250,842           | 18,416,234          | 647,558                 |
| FEDERAL AID - EDUCATION            | 3,077,561           | 3,506,398           | 1,953,464            | 2,279,125           | (1,227,273)             |
| OTHER INCOME - EDUCATION           | 2,100,098           | 2,167,916           | 1,344,277            | 2,358,839           | 190,923                 |
| NON-REVENUE RECEIPTS               | 1,914               | -                   | -                    | -                   | -                       |
| TRANSFERS FROM OTHER FUNDS         | 634,900             | 650,000             |                      |                     | (650,000)               |
| TOTAL                              | \$ 89,606,520       | \$ 92,006,149       | \$ 63,805,993        | \$ 93,060,356       | \$ 1,054,207            |



| EXPENDITURES                      | 2010-2011<br>ACTUAL |           | 2011-2012<br>BUDGET |           | 2  | 2011-2012<br>TO DATE |    | 2012-2013<br>BUDGET |    | INCREASE/<br>(DECREASE) |  |
|-----------------------------------|---------------------|-----------|---------------------|-----------|----|----------------------|----|---------------------|----|-------------------------|--|
| GENERAL GOVERNMENT ADMINISTRATION |                     |           |                     |           |    |                      |    |                     |    |                         |  |
| CITY COUNCIL                      | \$                  | 149,904   | \$                  | 158,900   |    | 113,207              | \$ | 159,567             | \$ | 667                     |  |
| CLERK OF COUNCIL                  |                     | 86,766    |                     | 89,059    |    | 64,128               |    | 93,068              |    | 4,009                   |  |
| CITY MANAGER                      |                     | 473,855   |                     | 475,788   |    | 363,769              |    | 552,463             |    | 76,675                  |  |
| COMMUNICATIONS                    |                     | 197,596   |                     | 215,402   |    | 152,443              |    | 229,114             |    | 13,712                  |  |
| HUMAN RESOURCES/SAFETY            |                     | 395,967   |                     | 338,942   |    | 268,131              |    | 416,498             |    | <i>77,</i> 556          |  |
| CITY ATTORNEY                     |                     | 1,273     |                     | 2,325     |    | 945                  |    | 2,325               |    | -                       |  |
| TECHNOLOGY SYSTEMS                |                     | 898,112   |                     | 1,323,298 |    | 833,759              |    | 1,300,298           |    | (23,000)                |  |
| EMPLOYEE HEALTH CLINIC            |                     | -         |                     | 450,000   |    | 275,335              |    | 428,500             |    | (21,500)                |  |
| REAL ESTATE ASSESSOR              |                     | 447,698   |                     | 405,339   |    | 283,333              |    | 456,888             |    | 51,549                  |  |
| BOARD OF EQUALIZATION             |                     | 3,101     |                     | 2,600     |    | 240                  |    | 1,892               |    | (708)                   |  |
| FINANCE                           |                     | 747,007   |                     | 834,823   |    | 602,668              |    | 857,979             |    | 23,156                  |  |
| INDEPENDENT AUDITOR               |                     | 64,315    |                     | 63,000    |    | 65,390               |    | 65,000              |    | 2,000                   |  |
| PURCHASING                        |                     | 16,868    |                     | 43,317    |    | 41,144               |    | 48,967              |    | 5,650                   |  |
| MANAGEMENT INFORMATION SYSTEMS    |                     | 177,422   |                     | 192,085   |    | 129,903              |    | 233,392             |    | 41,307                  |  |
| CITY GARAGE/FLEET MANAGEMENT      |                     | 357,928   |                     | 373,740   |    | 398,301              |    | 458,347             |    | 84,607                  |  |
| COMMISSIONER OF REVENUE           |                     | 354,204   |                     | 364,490   |    | 250,359              |    | 351,792             |    | (12,698)                |  |
| TREASURER                         |                     | 352,720   |                     | 372,311   |    | 245,349              |    | 413,660             |    | 41,349                  |  |
| BOARD OF ELECTIONS                |                     | 9,704     |                     | 10,324    |    | 7,941                |    | 10,574              |    | 250                     |  |
| REGISTRAR                         |                     | 166,294   |                     | 184,688   |    | 127,960              |    | 190,376             |    | 5,688                   |  |
| TOTAL GENERAL GOVERNMENT          | \$                  | 4,900,734 | \$                  | 5,900,431 | \$ | 4,224,305            | \$ | 6,270,700           | \$ | 370,269                 |  |
| JUDICIAL ADMINISTRATION           |                     |           |                     |           |    |                      |    |                     |    |                         |  |
| CIRCUIT COURT                     | \$                  | 69,841    | \$                  | 71,300    | \$ | 5,944                | \$ | 71,100              | \$ | (200)                   |  |
| COMBINED DISTRICT COURTS          |                     | 15,087    |                     | 14,450    |    | 10,069               |    | 15,415              |    | 965                     |  |
| GENERAL DISTRICT JUDGES           |                     | 1,933     |                     | 2,550     |    | 690                  |    | 2,901               |    | 351                     |  |
| MAGISTRATE OFFICE                 |                     | 1,870     |                     | 1,620     |    | 699                  |    | 1,620               |    | -                       |  |
| JUVENILE DISTRICT JUDGES          |                     | 2,010     |                     | 2,800     |    | 1,831                |    | 3,001               |    | 201                     |  |
| CLERK OF CIRCUIT COURT            |                     | 361,371   |                     | 385,407   |    | 283,194              |    | 389,813             |    | 4,406                   |  |
| CITY SHERIFF                      |                     | 785,769   |                     | 784,229   |    | 596,155              |    | 803,839             |    | 19,610                  |  |
| COMMONWEALTH ATTORNEY             |                     | 498,438   |                     | 461,633   |    | 316,769              |    | 485,444             |    | 23,811                  |  |
| VICTIM WITNESS ASSISTANCE         |                     | 52,496    |                     | 52,433    |    | 39,194               |    | 55,127              |    | 2,694                   |  |
| TOTAL JUDICIAL ADMINISTRATION     | \$                  | 1,788,815 | \$                  | 1,776,422 | \$ | 1,254,544            | \$ | 1,828,260           | \$ | 51,838                  |  |

| EXPENDITURES                         | 2010-2011<br>ACTUAL |            | 2011-2012<br>BUDGET |            | 2011-2012<br>TO DATE |                   | 2012-2013<br>BUDGET |            | INCREASE/<br>(DECREASE) |           |
|--------------------------------------|---------------------|------------|---------------------|------------|----------------------|-------------------|---------------------|------------|-------------------------|-----------|
| PUBLIC SAFETY                        |                     |            |                     |            |                      |                   |                     |            |                         |           |
| POLICE                               | \$                  | 5,020,016  | \$                  | 4,967,284  | \$                   | 3,714,917         | \$                  | 5,246,758  | \$                      | 279,474   |
| COMMUNICATION CENTER                 |                     | 1,003,358  |                     | 996,685    |                      | 772,644           |                     | 1,065,819  |                         | 69,134    |
| FIRE                                 |                     | 5,423,936  |                     | 5,621,386  |                      | 4,111,11 <i>7</i> |                     | 5,640,655  |                         | 19,269    |
| RESCUE SQUAD                         |                     | 105,642    |                     | 101,614    |                      | 78,916            |                     | 99,917     |                         | (1,697)   |
| CORRECTIONS & DETENTIONS             |                     | 1,958,166  |                     | 2,005,500  |                      | 1,525,392         |                     | 2,070,500  |                         | 65,000    |
| PROBATION OFFICER                    |                     | 1,468      |                     | 1,650      |                      | 647               |                     | 1,650      |                         | -         |
| JUVENILE PLACEMENT PROGRAM           |                     | 261,958    |                     | 274,420    |                      | 155,150           |                     | 274,420    |                         | -         |
| INSPECTIONS                          |                     | 370,765    |                     | 361,392    |                      | 258,738           |                     | 385,696    |                         | 24,304    |
| ANIMAL CONTROL                       |                     | 638,934    |                     | 633,149    |                      | 437,647           |                     | 683,884    |                         | 50,735    |
| MEDICAL EXAMINER                     |                     | 200        |                     | 400        |                      | 80                |                     | 250        |                         | (150)     |
| CIVIL DEFENSE                        |                     | 7,584      |                     | 10,000     |                      | 3,734             |                     | 10,000     |                         | -         |
| TOTAL PUBLIC SAFETY                  | \$                  | 14,792,027 | \$                  | 14,973,480 | \$                   | 11,058,982        | \$                  | 15,479,549 | \$                      | 506,069   |
| PUBLIC WORKS                         |                     |            |                     |            |                      |                   |                     |            |                         |           |
| STREET AND HIGHWAY MAINTENANCE/STATE | \$                  | 3,198,390  | \$                  | 3,659,786  | \$                   | 2,110,119         | \$                  | 3,406,620  | \$                      | (253,166) |
| STREET AND HIGHWAY MAINTENANCE/OTHER |                     | 1,198,978  |                     | 1,078,694  |                      | 889,073           |                     | 1,239,354  |                         | 160,660   |
| ENGINEERING                          |                     | 756,798    |                     | 775,884    |                      | <i>577,</i> 507   |                     | 873,616    |                         | 97,732    |
| STREET SIGNS AND PAVEMENT MARKINGS   |                     | 61,201     |                     | 58,357     |                      | 46,109            |                     | 33,590     |                         | (24,767)  |
| STREET AND ROAD CLEANING             |                     | 116,720    |                     | 121,853    |                      | 112,728           |                     | 119,108    |                         | (2,745)   |
| REFUSE COLLECTION                    |                     | 1,094,359  |                     | 1,071,313  |                      | 793,045           |                     | 1,070,942  |                         | (371)     |
| REFUSE COLLECTION-CONTAINERS         |                     | 125,940    |                     | 120,496    |                      | 86,853            |                     | 121,063    |                         | 567       |
| REFUSE DISPOSAL-TRANSFER STATION     |                     | 4,010,107  |                     | 4,088,381  |                      | 3,106,424         |                     | 4,169,110  |                         | 80,729    |
| REFUSE DISPOSAL-LANDFILL             |                     | 21,235     |                     | 14,000     |                      | 14,955            |                     | 8,000      |                         | (6,000)   |
| FARMER'S MARKET                      |                     | 58,860     |                     | 54,200     |                      | 43,233            |                     | 49,811     |                         | (4,389)   |
| CITY HALL                            |                     | 273,132    |                     | 235,831    |                      | 181,552           |                     | 242,504    |                         | 6,673     |
| COURTHOUSE                           |                     | 240,080    |                     | 163,335    |                      | 127,636           |                     | 168,941    |                         | 5,606     |
| BUILDING MAINTENANCE                 |                     | 492,028    |                     | 589,927    |                      | 376,741           |                     | 554,843    |                         | (35,084)  |
| TOTAL PUBLIC WORKS                   | \$                  | 11,647,828 | \$                  | 12,032,057 | \$                   | 8,465,975         | \$                  | 12,057,502 | \$                      | 25,445    |

| EXPENDITURES   | 2010-2011<br>ACTUAL |  | 2011-2012<br>BUDGET |  | 2011-2012<br>TO DATE |   | 2012-2013<br>BUDGET |   | INCREASE/<br>(DECREASE) |   |
|--|---------------------|--|---------------------|--|----------------------|---|---------------------|---|-------------------------|---|
| HEALTH AND WELFARE   |                     |  |                     |  |                      |   |                     |   |                         |   |
| HEALTH DEPARTMENT<br>SOCIAL SERVICES - WELFARE<br>TAX RELIEF-ELDERLY   | \$                  | 362,246<br>2,111,559   | \$                  | 375,821<br>1,250,000   | \$                   | 374,556<br>463,998  | \$                  | 386,000<br>1,250,000  | \$                      | 10,179  |
| AND HANDICAPPED  |                     | 208,286  |                     | 255,000  |                      | 145,859   | -                   | 220,000   |                         | (35,000)  |
| TOTAL HEALTH AND WELFARE   | \$                  | 2,682,091  | \$                  | 1,880,821  | \$                   | 984,413   | \$                  | 1,856,000   | \$                      | (24,821)  |
| EDUCATION  |                     |  |                     |  |                      |   |                     |   |                         |   |
| SALEM SCHOOL DIVISION  | \$                  | 42,384,710   | \$                  | 43,550,386   | \$                   | 31,971,033  | \$                  | 43,564,020  | \$                      | 13,634  |
| TOTAL EDUCATION  | \$                  | 42,384,710   | \$                  | 43,550,386   | \$                   | 31,971,033  | \$                  | 43,564,020  | \$                      | 13,634  |
| PARKS, RECREATION, AND CULTURAL  |                     |  |                     |  |                      |   |                     |   |                         |   |
| ADMINISTRATION MAINTENANCE OF ATHLETIC FIELDS PARKS LONGWOOD PARK GREENWAY MAINTENANCE ATHLETIC PROGRAMS MOYER SPORTS COMPLEX SPARTAN FIELD KIWANIS FIELD RECREATION PROGRAMS SENIOR CITIZENS CENTER YOUTH SPORTS OFFICE GOLF COURSE EAST HILL CEMETERY SALEM BEAUTIFICATION PROGRAM LIBRARY | \$                  | 263,662<br>802,958<br>246,112<br>37,360<br>-<br>474,806<br>334,534<br>72,833<br>182,273<br>303,509<br>167,584<br>8,027<br>41,677<br>27,365<br>215,633<br>1,021,510 | \$                  | 241,682<br>769,275<br>363,000<br>27,250<br>12,000<br>462,350<br>296,536<br>86,772<br>158,186<br>311,050<br>200,544<br>11,500<br>33,580<br>20,400<br>208,178<br>1,077,888 | \$                   | 179,350<br>577,687<br>263,682<br>19,235<br>15,672<br>330,642<br>254,756<br>47,547<br>128,916<br>223,330<br>146,743<br>9,646<br>18,650<br>11,239<br>159,986<br>772,074 | \$                  | 254,683<br>774,215<br>163,000<br>27,250<br>16,500<br>464,560<br>339,532<br>90,863<br>175,463<br>337,276<br>210,043<br>9,500<br>33,580<br>20,400<br>218,454<br>1,120,825 | \$                      | 13,001<br>4,940<br>(200,000)<br>-<br>4,500<br>2,210<br>42,996<br>4,091<br>17,277<br>26,226<br>9,499<br>(2,000)<br>-<br>10,276<br>42,937 |
| TOTAL PARKS, RECREATION, AND CULTURAL  | \$                  | 4,199,843  | \$                  | 4,280,191  | \$                   | 3,159,155   | \$                  | 4,256,144   | \$                      | (24,047)  |

| EXPENDITURES   | 2010-2011<br>ACTUAL |  | 2011-2012<br>BUDGET |  | 2011-2012<br>TO DATE |  | 2012-2013<br>BUDGET |  | INCREASE/<br>(DECREASE) |  |
|--|---------------------|--|---------------------|--|----------------------|--|---------------------|--|-------------------------|--|
| COMMUNITY DEVELOPMENT  |                     |  |                     |  |                      |  |                     |  |                         |  |
| PLANNING  VPI EXTENSION  COMMUNITY DEVELOPMENT   | \$                  | 311,778<br>15,901<br>476,632                   | \$                  | 325,608<br>17,000<br>570,982                   | \$                   | 230,686<br>16,197<br>520,008                 | \$                  | 339,991<br>16,000<br>562,000                 | \$                      | 14,383<br>(1,000)<br>(8,982)               |
| TOTAL COMMUNITY DEVELOPMENT  | \$                  | 804,311  | \$                  | 913,590  | \$                   | 766,891                                      | \$                  | 917,991                                      | \$                      | 4,401                                      |
| NON-DEPARTMENTAL   |                     |  |                     |  |                      |  |                     |  |                         |  |
| DEBT SERVICE FRINGE BENEFITS (NON-ALLOCATED) INSURANCE CONTRIBUTIONS                                       | \$                  | 1,483,483<br>1,696,459<br>362,332<br>1,862,835 | \$                  | 1,847,935<br>1,819,631<br>380,700<br>1,840,592 | \$                   | 1,595,558<br>665,461<br>381,008<br>1,558,604 | \$                  | 3,197,706<br>870,000<br>385,000<br>1,969,624 | \$                      | 1,349,771<br>(949,631)<br>4,300<br>129,032 |
| TOTAL NON-DEPARTMENTAL   | \$                  | 5,405,109                                      | \$                  | 5,888,858                                      | \$                   | 4,200,630                                    | \$                  | 6,422,330                                    | \$                      | 533,472                                    |
| TOTAL EXPENDITURES   | \$                  | 88,605,468                                     | \$                  | 91,196,237                                     | \$                   | 66,085,928                                   | \$                  | 92,652,496                                   | \$                      | 1,456,259                                  |
| UNAPPROPRIATED BALANCE/TRANSFERS   |                     |  |                     |  |                      |  |                     |  |                         |  |
| UNAPPROPRIATED BALANCE AMOUNT RETURNED TO STATE TRANSFER TO CAPITAL PROJECTS RESERVE FOR CAPITAL PURCHASES | \$                  | 144,357<br>284,312<br>-                        | \$                  | 150,912<br>159,000<br>-<br>500,000             | \$                   | 139,708<br>-<br>-                            | \$                  | 267,860<br>140,000<br>-<br>-                 | \$                      | 116,948<br>(19,000)<br>-<br>(500,000)      |
| TOTAL UNAPPROPRIATED BALANCE/TRANSFERS   | \$                  | 428,669  | \$                  | 809,912  | \$                   | 139,708                                      | \$                  | 407,860                                      | \$                      | (402,052)                                  |
| TOTAL GENERAL FUND   | \$                  | 89,034,137                                     | \$                  | 92,006,149                                     | \$                   | 66,225,636                                   | \$                  | 93,060,356                                   | \$                      | 1,054,207                                  |

# COMMUNITY SERVICE AGENCIES

### CITY OF SALEM, VIRGINIA

# Summary of Contributions Human and Community Service Agencies For Fiscal Years 2003-04 through 2012-13

| 2012-13 | \$    | -     |
|---------|-------|-------|
| 2011-12 | 1,147 | 7,169 |
| 2010-11 | 1,114 | 1,887 |
| 2009-10 | 1,169 | 9,619 |
| 2008-09 | 1,383 | 3,783 |
| 2007-08 | 1,120 | 6,619 |
| 2006-07 | 1,272 | 2,719 |
| 2005-06 | 88    | 7,434 |
| 2004-05 | 833   | 3,044 |
| 2003-04 | 75    | 7,006 |

### CITY OF SALEM, VIRGINIA HUMAN AND COMMUNITY SERVICE AGENCIES

## (LINE ITEMS IN GENERAL FUND BUDGET ) FISCAL YEAR 2012 - 2013

| AGENCIES RECEIVING FUNDS (SHOWN AS                      |    | 2010-11 | 2011-12          | 2012-13       |
|---|----|---------|------------------|---------------|
| LINE ITEM IN GENERAL FUND BUDGET):                      |    | ACTUAL  | ACTUAL           | APPROPRIATION |
|   |    |         |                  |               |
| Alleghany Regional Planning District                    | \$ | 17,375  | \$<br>17,375 \$  | 18,601        |
| Blue Ridge Behavioral Healthcare                        |    | 103,500 | 103,500          | 103,500       |
| Bradley Free Clinic                                     |    | 2,850   | 2,850            | 2,850         |
| Child Health Investment Partnership (CHIP)              |    | 38,000  | 38,000           | 38,000        |
| Roanoke Valley Convention & Visitors Bureau             |    | 126,500 | 126,500          | 187,874       |
| Roanoke Valley Economic Development Partnership         |    | 51,957  | 51,957           | 52,000        |
| Roanoke Valley Greenway Commission                      |    | 10,400  | 10,400           | 10,400        |
| Salem Adult Continuing Education Program                |    | 5,000   | 5,000            | 5,000         |
| Salem Education Foundation                              |    | 52,500  | 52,500           | 52,500        |
| Salem Family YMCA                                       |    | 100,000 | 100,000          | 100,000       |
| Salem Fine Arts Commission                              |    | 7,500   | 7,500            | 7,500         |
| Salem Museum & Historical Society (\$25,000 & \$50,000) |    | 35,000  | 50,000           | 50,000        |
| Salem Post Prom Committee                               |    | 4,000   | 4,000            | 4,000         |
| Salem Rescue Squad                                      |    | 105,642 | 101,614          | 99,917        |
| Salem Visitors Center                                   |    | 45,000  | 45,000           | 45,000        |
| Salem/Roanoke County Chamber of Commerce                |    | 10,000  | 10,000           | 10,000        |
| Salem/VWCC Scholarship Program                          |    | 65,000  | 65,000           | 65,000        |
| Valley Metro  |    | 115,000 | 115,000          | 115,000       |
| Western VA EMS Council                                  | _  | 5,973   | <br>5,973        | 5,973         |
|   | \$ | 901,197 | \$<br>912,169 \$ | 973,115       |

## CITY OF SALEM, VIRGINIA HUMAN AND COMMUNITY SERVICE AGENCIES FUNDING REQUESTS FOR FISCAL YEAR 2012-13

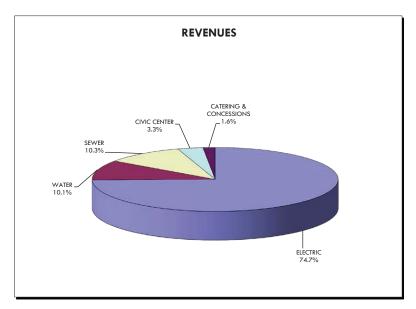
|  |               |               | 2012-13       |
|--|---------------|---------------|---------------|
|  | 2011-12       | 2012-13       | RECOMMENDED   |
| AGENCY REQUESTS  | APPROPRIATION | AMT REQUESTED | APPROPRIATION |
|  |               |               |               |
| Adult Care Center of Rke Valley, Inc.                                | \$ 4,950      | \$ 4,950      | \$            |
| Arts Council of the Blue Ridge                                       | 750           | 1,500         |               |
| Big Brothers/Big Sisters   | 3,150         | 8,000         |               |
| Blue Ridge Legal Services, Inc.                                      | 0             | 2,247         |               |
| Blue Ridge Literacy (formerly Literacy Volunteers of Roanoke Valley) | 1,000         | 1,000         |               |
| Brain Injury Services of SW VA                                       | 2,000         | 2,000         |               |
| Center in the Square & Annual Campaign (\$100,000 & \$23,750)        | 15,000        | 123,750       |               |
| Children's TRUST   | 8,000         | 10,000        |               |
| Chorus of the Blue Ridge (formerly Salem Choral Society)             | 2,000         | 3,000         |               |
| Clean Valley Council   | 2,000         | 2,500         |               |
| Commonwealth Catholic Charities                                      | 450           | 450           |               |
| Conflict Resolution Center   | 1,000         | 5,000         |               |
| Council of Community Services (2-1-1 VA-SW Regional Program          | 1,000         | 2,000         |               |
| Council of Community Services (Non-Profit Resource Ctr)              | 1,000         | 2,500         |               |
| Family Services of Roanoke Valley                                    | 2,160         | 2,160         |               |
| Feeding America (formerly SW VA Second Harvest Food Bank)            | 7,350         | 7,350         |               |
| Food Pantry (formerly Salem Food Pantry)                             | 15,000        | 15,000        |               |
| Good Samaritan Hospice   | 4,950         | NSR           |               |
| Goodwill Industries  | 2,000         | 12,000        |               |
| Greenvale School   | 1,000         | 1,000         |               |
| Habitat for Humanity   | 9,000         | 9,000         |               |
| Historical Society of Western VA                                     | 0             | 5,000         |               |
| Interfaith Hospitality Network of Rke Valley                         | 6,000         | 6,000         |               |
| Junior Achievement   | 1,850         | 2,500         |               |
| LOA Area Agency on Aging   | 9,056         | 9,039         |               |
| Mental Health America of Roanoke Valley                              | 500           | 500           |               |
| Mill Mountain Zoo (operational / educational)                        | 5,300         | 10,000        |               |
| Rke Regional Small Business Development Ctr.                         | 2,500         | 2,500         |               |
| Roanoke Area Ministries  | 2,000         | 4,000         |               |
| Roanoke River Basin Association                                      | 0             | 1,000         |               |
| Roanoke Symphony Orchestra   | 15,000        | 20,000        |               |
| Roanoke Valley Speech & Hearing Center                               | 2,500         | 3,000         |               |
| Salvation Army   | 3,000         | 3,000         |               |
| Science Museum of Western VA   | 10,000        | NR            |               |
| TAP - Transitional Living Center                                     | 16,065        | 16,065        |               |
| Total Action Against Poverty - HEADSTART                             | 21,000        | 21,000        |               |
| Trust House  | 4,050         | 5,000         |               |
| VA Amateur Sports - Coventry Commonwealth Games of VA                | 15,000        | 15,000        |               |
| Virginia Economic Bridge   | 0             | 2,000         |               |
| VA Museum of Transportation  | 4,000         | 4,250         |               |
| VWCC - Capital Program   | 10,821        | 10,821        |               |
| VWCC - Scholarship   | 3,608         | 4,168         |               |
| Young Audiences  | 0             | 700           |               |
| Appropriation Reserve  | 18,990        | 0             |               |
|  | \$ 235,000    | \$ 360,950    | \$0           |

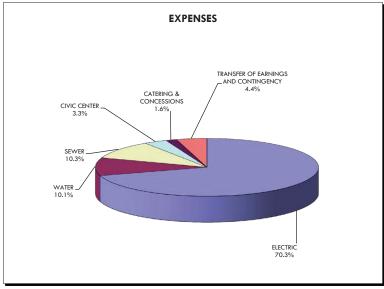
<sup>\*</sup> NR (No Request Received as of 5-1-12

<sup>\*\*</sup>NSR (no specific amount requested)

## **ENTERPRISE FUND**

### CITY OF SALEM, VIRGINIA ENTERPRISE FUND SUMMARY OF REVENUES AND EXPENSES FOR FISCAL YEAR 2012-2013





### CITY OF SALEM, VIRGINIA ENTERPRISE FUND SUMMARY OF REVENUES AND EXPENSES FOR FISCAL YEAR 2012-2013

| REVENUES:   | 2010-2011<br>ACTUAL  | 2011-2012<br>BUDGET  | 2011-2012<br>TO DATE   | 2012-2013<br>BUDGET  | NCREASE/<br>DECREASE)   |
|---|--|--|--|--|---|
| ELECTRIC WATER SEWER CIVIC CENTER SALEM CATERING & CONCESSIONS  | \$<br>35,832,901<br>5,117,053<br>4,807,470<br>6,310,394<br>858,714                         | \$<br>40,106,510<br>5,830,193<br>5,790,435<br>1,863,093<br>900,500                   | \$<br>26,787,001<br>3,708,829<br>3,778,189<br>2,719,670<br>639,515                       | \$<br>42,772,800<br>5,792,500<br>5,917,300<br>1,906,250<br>913,500                   | \$<br>2,666,290<br>(37,693)<br>126,865<br>43,157<br>13,000                |
| TOTAL REVENUES  | \$<br>52,926,532   | \$<br>54,490,731   | \$<br>37,633,204   | \$<br>57,302,350   | \$<br>2,811,619   |
| EXPENSES:   |  |  |  |  |   |
| ELECTRIC WATER PRODUCTION WATER DISTRIBUTION/MAINTENANCE SEWER UTILITY BILLING & COLLECTION CIVIC CENTER SALEM CATERING & CONCESSIONS | \$<br>34,084,707<br>2,047,635<br>2,168,363<br>5,972,232<br>(6,618)<br>2,086,697<br>871,837 | \$<br>37,673,699<br>2,033,861<br>3,696,673<br>5,739,113<br>-<br>1,863,093<br>864,972 | \$<br>26,122,365<br>1,458,948<br>1,602,329<br>2,602,779<br>3,288<br>2,592,003<br>672,446 | \$<br>40,242,800<br>2,021,100<br>3,771,400<br>5,917,300<br>-<br>1,906,250<br>913,500 | \$<br>2,569,101<br>(12,761)<br>74,727<br>178,187<br>-<br>43,157<br>48,528 |
|   | \$<br>47,224,853   | \$<br>51,871,411   | \$<br>35,054,158   | \$<br>54,772,350   | \$<br>2,900,939   |
| TRANSFER OF EARNINGS<br>CONTINGENCY   | 2,147,900  | <br>2,150,000<br>469,320   | 1,500,000  | <br>2,150,000<br>380,000   | -<br>(89,320)   |
| TOTAL EXPENSES  | \$<br>49,372,753   | \$<br>54,490,731   | \$<br>36,554,158   | \$<br>57,302,350   | \$<br>2,811,619   |

## **PERSONNEL**

## CITY OF SALEM, VIRGINIA PERSONNEL SUMMARY FOR FISCAL YEAR 2012-2013

|  | AUTHORIZED    | SALARY        | FY11-12<br>INCREASE/ | FULL-TIME POSITIONS | POSITIONS |
|--|---------------|---------------|----------------------|---------------------|-----------|
| DEPARTMENT                                     | 2011-2012     | 7/1/2012      | (DECREASE)           | APPROVED            | VACANT    |
| GENERAL FUND                                   |               |               |                      |                     |           |
| ANIMAL CONTROL                                 | \$ 391,947    | \$ 411,291    | \$ 19,344            | 8                   |           |
| BEAUTIFICATION                                 | 188,582       | 223,006       | 34,424               | 6                   | 1         |
| BUILDING MAINTENANCE                           | 672,730       | 686,707       | 13,977               | 18                  |           |
| CITY COUNCIL                                   | 61,000        | 61,000        | -                    | 5                   |           |
| CITY GARAGE/FLEET MANAGEMENT                   | 619,226       | 656,021       | 36,795               | 16                  | 1         |
| CITY MANAGER                                   | 381,561       | 403,933       | 22,372               | 4                   |           |
| CITY SHERIFF                                   | 504,957       | 551,280       | 46,323               | 10                  |           |
| CITY TREASURER                                 | 229,445       | 242,749       | 13,304               | 6                   | 1         |
| CLERK OF CIRCUIT COURT                         | 250,347       | 264,936       | 14,589               | 5                   |           |
| CLERK OF COUNCIL                               | 51,626        | 54,725        | 3,099                | 1                   |           |
| COMMISSIONER OF REVENUE                        | 230,619       | 244,073       | 13,454               | 6                   | 1         |
| COMMONWEALTH ATTORNEY                          | 367,284       | 386,922       | 19,638               | 5                   |           |
| COMMUNICATIONS                                 | 141,502       | 149,989       | 8,487                | 2                   |           |
| COMMUNICATIONS E911 CENTER                     | 669,392       | 708,678       | 39,286               | 17                  | 1         |
| DEPT OF INSPECTIONS                            | 285,076       | 300,614       | 15,538               | 6                   | 1         |
| ENGINEERING                                    | 599,649       | 630,870       | 31,221               | 11                  | 2         |
| FINANCE  | 664,277       | 703,839       | 39,562               | 12                  |           |
| FIRE   | 3,581,510     | 3,779,516     | 198,006              | 67                  |           |
| HUMAN RESOURCES                                | 319,224       | 311,778       | (7,446)              | 6                   |           |
| LIBRARY  | 549,093       | 577,132       | 28,039               | 9                   |           |
| MGT. INFORMATION SYSTEMS                       | 149,658       | 158,581       | 8,923                | 2                   |           |
| PARKS AND RECREATION                           | 865,021       | 914,816       | 49,795               | 23                  | 2         |
| PLANNING & ECONOMIC DEVELOPMENT                | 205,014       | 216,954       | 11,940               | 3                   | _         |
| POLICE   | 3,236,164     | 3,424,639     | 188,475              | 69                  | 2         |
| PURCHASING                                     | 79,310        | 84,052        | 4,742                | 2                   | 1         |
| REAL ESTATE ASSESSOR                           | 338,943       | 359,015       | 20,072               | 6                   | 1         |
| REFUSE COLLECTION                              | 715,243       | 752,142       | 36,899               | 21                  | 2         |
| REFUSE COLLECTION-CONTAINERS                   | 49,354        | 51,725        | 2,371                | 1                   | _         |
| REFUSE DISPOSAL/TRANSFER STATION               | 622,617       | 598,967       | (23,650)             | 14                  | 1         |
| REGISTRAR                                      | 119,082       | 124,266       | 5,184                | 2                   | -         |
| RESCUE SQUAD                                   | 18,009        | 18,009        | 5,104                | _                   |           |
| SALEM STADIUM                                  | 111,155       | 117,824       | 6,669                | 2                   |           |
| STREETS & HIGHWAYS                             | 1,336,640     | 1,435,305     | 98,665               | 39                  | 3         |
| TECHNOLOGY PLANNING                            | 576,035       | 571,875       | (4,160)              | 8                   | 3         |
| TRAFFIC ENGINEERING                            | 171,007       | 154,118       | (16,889)             | 4                   |           |
| TOTAL GENERAL FUND SALARIES                    | \$ 19,352,299 | \$ 20,331,347 | \$ 979,048           | 416                 | 20        |
|  | -             | -             | -                    |                     |           |
| ENTERPRISE FUND                                |               |               |                      |                     |           |
| CATERING AND CONCESSIONS                       | \$ 411,069    | 426,419       | \$ 15,350            | 6                   | 2         |
| CIVIC CENTER                                   | 977,338       | 1,032,444     | 55,106               | 20                  | 2         |
| ELECTRIC                                       | 1,834,674     | 1,943,481     | 108,807              | 29                  |           |
| SEWER  | 484,031       | 518,385       | 34,354               | 13                  | 3         |
| UTILITY BILLING & COLLECTIONS                  | 511,057       | 541,696       | 30,639               | 15                  | 1         |
| WATER DISTRIBUTION & MAINTENANCE               | 473,584       | 505,706       | 32,122               | 13                  | 1         |
| WATER PRODUCTION                               | 752,058       | 808,794       | 56,736               | 20                  | 2         |
| TOTAL ENTERPRISE FUND SALARIES                 | \$ 5,443,811  | \$ 5,776,925  | \$ 333,114           | 116                 | 11        |
| REQUIRED APPROPRIATION FOR FISCAL YEAR 2012-13 | \$ 24,796,110 | \$ 26,108,272 | \$ 1,312,162         | 532                 | 31        |
| · · · · · · · · · · · · · · · · · · ·          |               |               |                      |                     |           |

## **CAPITAL OUTLAY**

## CITY OF SALEM VIRGINIA CAPITAL OUTLAY SUMMARY FOR FISCAL YEAR 2012-2013

|                                  | CA | PITAL OUTLAY  |
|----------------------------------|----|---------------|
| GENERAL FUND                     |    | <u>FUNDED</u> |
| TECHNOLOGY SYSTEMS               | \$ | 115,000       |
| REFUSE COLLECTION                |    | 23,000        |
| TOTAL GENERAL FUND               | \$ | 138,000       |
|                                  |    |               |
| ENTERPRISE FUND                  |    |               |
| UTILITY BILLING & COLLECTION     | \$ | -             |
| CIVIC CENTER                     |    | 1,500         |
| CATERING AND CONCESSIONS         |    | 46,500        |
| WATER PRODUCTION                 |    | 30,000        |
| WATER DISTRIBUTION & MAINTENANCE |    | 285,000       |
| SEWER                            |    | 494,174       |
| ELECTRIC                         |    | 2,136,577     |
| TOTAL ENTERPRISE FUND            | \$ | 2,993,751     |
| TOTAL CITY-WIDE                  | \$ | 3,131,751     |